

# ALEX ROMPILLA JR.

(419)-236-2596 | [alex@cyberministries.org](mailto:alex@cyberministries.org) | Saint Marys, Ohio, 45885 | [www.linkedin.com/in/alexrompillajr](http://www.linkedin.com/in/alexrompillajr)

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**CAREER OBJECTIVE** Established Business Analyst looking to implement cost saving initiatives by utilizing diverse analytical methodologies, lean process improvement techniques (Fishbone Diagrams, 5 Whys, Capacity Planning, Cycle Time, Takt Time, Process Mapping...), data mining experience, and technological enhancements.

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**KEY SKILLS** Data extraction from Oracle, MSSQL, Excel Worksheets, flat text files and MS Access databases  
Report generation using MS Excel (Pivot Tables), MS Word, Crystal Reports 8.0 thru XI  
SQL Server database administration, table and view creation  
Successful implementation of process changes in ISO 9001, ISO 13485:2016, and SOX environments  
Understanding of Supply Chain, Manufacturing, and Quality Assurance processes  
Data mining using various data extraction tools

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**EDUCATION**

Winebrenner Seminary 2014 – 2017

- Master of Arts Church Development
  - Focus: Leadership Development and Outreach

Columbia Southern University 2004 – 2007

- Master of Business Administration
  - Focus: E-commerce / Technology

Tiffin University 2000 – 2002

- Bachelor of Business Administration
  - Focus: Supply Chain Management

Lima Technical College 1995 – 1997

- Associate of Applied Business, CIS
  - Focus: Computer Programming
  - Focus: Networking

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**CERTIFICATES**

Rational Process Management, 2010

- Practical Project Management

Kepner-Tregoe, 2009

- Analytical Trouble Shooting Workshop

Six Sigma, Currently Studying

- Green Belt Certification

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## WORK EXPERIENCE

### **Senior Business Analyst (Medical Integration Team), NN Inc., Vandalia, OH August 2018 – Present**

- Investigated why one of NN's facilities had over \$750,000 in inventory adjustments in a 6-month period and implemented a project plan to address the gaps found.
- Worked with a plant's continuous improvement manager to determine why some of the parts produced had negative gross profits. After digging into the data, it was revealed customer service and sales wasn't verifying pricing on Customer Purchase Orders and the plant was selling parts for less than what they were making them for. Approximately \$187,000.00 in lost sales was discovered for a 4-month period.
- Acquired financial duties for 4 plant locations until a plant manager for three of the locations and controller for all the locations is hired. The duties include:
  - Worked with Plant Management to determine new work center rates (Direct Labor and Overhead) by extracting total labor hours reported from our ERP system, multiplying it by the labor rate of the associates reporting hours and dividing by the total hours ran in the work center. We then looked at Depreciation and Cost of Goods Sold to determine the work centers overhead.
  - Extracting data from multiple Oracle and SQL back-end ERP (Baan IV, QAD) systems to generate goods received and not invoiced reports for all the locations.
  - Create weekly financial reports independent of the weekly finance meetings for upper management. These reports include gross profit MTD, on-time delivery percent by dollars and quantity shipped, weekly shipped versus planned, customer returns MTD, scrap MTD, Parts Per Million MTD.
  - Facilitated year-end inventory for two locations which included conducting weekly pre-inventory planning meetings, extracting inventory data from the company's ERP system to generate user-friendly count sheets, and generating data entry sheets tied to the company's ERP system that mimicked the user count sheets and allowed for instant discrepancy notification when user counts were entered; reducing year-end inventory from 23 hours over 2-days to 8 hours in one day.
  - Began conducting weekly financial meetings discussing monthly sales goals, sales MTD, customer returns and credits MTD, net sales MTD, scrap cost and details MTD, rework cost and details MTD, inspection cost and details MTD, current raw material inventory, current WIP inventory, current FG inventory, labor cost MTD, and controllable expenses MTD for 3 facilities from data I extracted from the company's ERP systems using Excel, MS Access, Crystal Reports XI, and RazorSQL.
  - Worked with Corporate Accounting to generate accounting narratives for two newly acquired facilities.
- Assigned to oversee a SOX SOD project that was 6-months behind schedule and brought it back on-track in one week after spending a day onsite reviewing the application's SQL database tables, views and procedures and working with a contractor via Skype Sessions.

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WORK  
EXPERIENCE  
CONTINUED

- Provide labor hours, rework time and cost, inspection hours reported and cost, time to completion by operation and work center reports to one of our Continuous Improvement Managers.

## **Senior Site Analyst, NN Inc., Vandalia, OH November 2017 – August 2018**

- Discovered some of the Gross Profit reports were reporting inaccurate information. This was discovered by extracting sales, production and item data out of our ERP (Baan IV) system using MS Access queries. I then exported the data to individual raw data worksheets in Excel. Once I had the raw data, I then created worksheets to summarize the data in pivot tables. I then compared the data in the pivot tables to the data displayed on the Gross Profit report. This is where I noticed customer returns were not being deducted from the sales figures in the Gross Profit Tool; showing higher sales figures. Worked with one of the programmers to show him how to pull tooling expense data from the plant's tooling application (Cribware) and convert the data pulled into usable information using pivot tables. I then worked with him to generate a running tooling cost as a % of sales by month report and a two-axis graph showing % of sales trend versus monthly goal of 5% of total sales.
- Hired to aid in the acquisition process of the newly purchased DRT medical division. This included aiding in the Active Directory and Network Migration, change all the printer's static IP address, computer's static IP addresses, airborne devices and production machines to the new VLans and IP ranges, and worked with users to ensure nothing was lost during the computer domain migration.
- Worked with software vendors, managers and end users to determine and obtain \$375,000 in software and software licenses that was not included in the acquisition agreement. Then updated and installed the software on various end user's computers to make their systems Sox Compliant.
- Created a workbook to track past-due IT bills and the extra cost associated with late fees and gave it to the Lean team to look at improving the process.
- Technology support for 5 manufacturing locations
- Worked with the Quality Manager in Vandalia to become 13485:2016 compliant and pass the audit.

## **Cyber Ministries Technology, Wapakoneta, Ohio April 2017 – November 2017**

- I started Cyber Ministries Technology to be able to help non-profit organizations and small business achieve their mission statements by offering affording technology services. Services offered can be found at <https://cyberministries.org> under the Professional Services Tab

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## WORK EXPERIENCE CONTINUED

### **IT Admin / Business Analyst, Pro-Pet, Saint Marys, Ohio**

December 2015 – April 2017

- Created Pro-Pet's first plant manager dashboard by extracting data from Pro-Pet's SQL-Based ERP System (Sage X3) and gave the three plant managers the ability to see receipt information (on-time versus late, short-shipped or over-shipped versus ordered) , inventory information by expiration date category and by category type (Raw Material, WIP, Finished Good), cycle count information, production by product size category, delivery information, sales information, scrap information, and plant expense information on a single dashboard.
- I was responsible for supporting all IT functions for Pro-Pet's 3 manufacturing facilities, Corporate Office, Kansas City Office, and Offsite Warehouse. This included supporting Windows 2003, 2008, and 2012 servers, Windows XP, 7 and 10 operating systems, Fidelity phone system, and Sage X3 ERP System.
- Worked with consultants to address software issues, implement change requests, updates and security patches to Pro-Pet's ERP System, Sage X3. I also worked with the consultants to ensure I was pulling data from the correct tables when I create views to extract data from the Sage X3 database, SQL Server 2008, to create the company's first Plant Manager Dashboard.
- Changed the process in which information was extracted from one production system (WEM) and imported into another (Sage X3). The initial process to extract data, review it and the upload it took 16 steps. I created a Visual Basic Application that reduced the process down to 4 steps; saving approximately 1.5 hours per day for each of Pro-Pet's manufacturing sites.
- Worked with the Saint Marys plant to modify, streamline, and documented their empty bag process by adding inventory locations in Pro-Pet's ERP System. The process changed resulted in a reduction of 16 to 21 hours to do monthly inventory, 6 to 8 hours a month trying to find bags to run production, and a reduction in inventory write-offs each month due to lost bags. **Estimated annual cost saving was \$22,000.00**

### **IT Engineer, Celina Aluminum Precision Technologies, Celina, Ohio**

April 2015 – December 2015

- Worked with CAPT's PLC programmers to setup SQL Databases to record production data from various PLCs installed on the production lines.
- Investigated associate's complaints about having to manually entry barcode information for one of the assembly areas instead of having the scanner scan the barcode. After exporting historical data stored in a SQL Server 2008 database and importing into Excel, using graphs and pivot tables, I saw over a period of 4 months the assembly **area's manual entry averaged 16% of total entries**. After talking with the production manager for that area, I worked with CAPT's barcode scanning vendor and changed the process and barcode scanner model the associates scanned the barcodes with and was able to **reduce the manual entries down to .05%; decreasing the process cycle time by 1 minute, increasing the area's OEE, and saving the company a little over \$65,000.00 annually in manual entry costs**.

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## WORK EXPERIENCE CONTINUED

### **Corporate Quality Data Systems Administrator, Crown Equipment Corporation,**

New Bremen, Ohio

February 1999 – September 2010

- Worked with Crown's Engineering, Purchasing, IT and Manufacturing Departments to determine the best quality assurance software solution for the corporation. After a software solution was determined, I worked with the software vendor as well as representatives from the various Crown departments to implement and train employees on how to use the software, created work instructions for the users, submitted feature requests to improve the software, and extracted data from the software to create reports.
- Work with management to design and implement an 8D Corrective / Preventive Action form that was integrated into Crown's Nonconforming Part Tracking System.
- Responsible for overseeing, maintaining, troubleshooting and resolving issues with Crown Equipment Corporation's Quality Data Systems used in their North American
- Manufacturing Facilities as well as their China manufacturing facility. These systems included Pilgrim Software running on SQL Server 2000 database, Gagetrak, custom designed TDN database, and data wedge software to record readings from digital calipers into Gagetrak.
- Extracted data from Crown's various Data Systems (BAAN IV, Pilgrim, Custom designed TDN System...) and generated manufacturing productivity reports, scrap and rework reports, supplier performance reports, and various production dashboards using MS Access, Crystal Reports, SQL Server Management Studio, RazorSQL and Excel.
- Converted Crown's paper temporary deviation process to an electronic system designed in MS Access with a SQL backend. The approval process was reduced from 2 – 3 days to 20 – 30 minutes and allowed for data mining and trend report generation. The system also allowed the Engineering department to look at the number of temporary deviations generated after a part revision was implemented to see the impact the change had on production of the part and if the current equipment could make the part within specifications